

Glasgow City Region City Deal Contract Pipeline

About the City Deal

The Glasgow City Region City Deal was the first in Scotland and is one of the largest in the UK, backed by £500 million each from the UK and Scottish Governments and a projected £410 million from the local authorities.

The City Deal is supporting **22 infrastructure projects** across the Region, building new roads and bridges, improving transport infrastructure, revitalising public realm, and unlocking vacant sites in key locations for housing, retail and commercial development. Since 2014, it is estimated to have already attracted more than £880 million worth of follow-on investment.

This includes the **new £65 million Enabling Commercial Space project**, approved in February 2025 and added to the City Deal programme. The project will provide funding to refurbish or create new commercial or industrial premises, building on a research report commissioned by Glasgow City Region which evidences the scale of the challenge in ensuring there is sufficient commercial and industrial space to meet the needs of local businesses and businesses investing in the Region.

Overview of the Contract Pipeline

This document sets out details of upcoming procurement contracts for the Glasgow City Region City Deal.

Information set out below includes contract dates, contract value, how the contract will be procured (i.e. through direct advertising or through a framework), and the relevant council and procuring contact.

Please note that all details shown are for guidance only and may be subject to change.

How We Procure

Contracts are procured in a few different ways.

Public Contracts Scotland

Some contracts are procured through a Tender Process which means the contract will be advertised on Public Contracts Scotland (PCS).

You should register on [Public Contracts Scotland](#). Log in and go to the supplier control panel, choose alert profile to add categories and use the “search categories” tab and enter “Glasgow” into the search box and then select Glasgow and Clyde Valley City Deal, to receive updates on upcoming contract opportunities being advertised through the website.

Existing Framework Agreements

Many council contracts are procured via an existing council, Scottish Government or Scotland Excel framework agreement.

Framework agreements are set up to provide best value - both in saving time and money for the public purse.

A framework will usually include a range of large companies and small and medium-sized enterprises (SMEs). When a council is seeking to procure using the framework, the companies on the framework can bid for the contract.

- If you are already on the framework shown, then note that the procurement is coming up and get ready to put forward a Bid. You should also check when the framework is due to be renewed.
- If you are not on the framework shown and would like to be in the future, check when it is due to be renewed and contact the relevant organisation nearer the time.
- If you are not a Tier One contractor and think that the contract might offer sub-contract opportunities for your business - then you can contact the contractors on the framework direct to find out more.

Additional Information

More information on City Deal procurement can be found at:
www.glasgowcityregion.co.uk/Procurement

For additional support, the Supplier Development Programme provides free tender training and hosts a number of Meet the Buyer events. Find more information at: www.sdpScotland.co.uk

Follow us on social media for updates on the City Deal and individual projects:

- [LinkedIn](#)
- [X \(formerly Twitter\)](#)
- [YouTube](#)

A	B	C	D	E	F	G	H	I	J	K	L	M	N
Council	Contract Reference (if available) / Contract Title	Contract Description	Works or Services	City Deal Project	Method of Procurement	Name of Framework Used	Expiry Date of Framework	Estimated Contract Value	Anticipated Procurement Start Date (by financial quarter*)	Anticipated Contract Start Date	Anticipated Contract End Date	Procurement Contract Manager	Tier 1 - Published on PCS?
East Renfrewshire	Provision of Crossmill Business Case Support	Professional services to support Full Business Case development of the Crossmill Plot G&H Enabling Commercial Space project	Services	Enabling Commercial Space - Crossmill	Framework – Direct Appointment	TBC	TBC	£10k	Q1 2026-27	Q2 2026-27	Q2 2026-27	Vanessa Fordyce Vanessa.Fordyce@astrenfrewshire.gov.uk	Yes
East Renfrewshire	Design and Build of Crossmill Plot G&H Advanced Manufacturing Unit	Current design contract to be novated to a contractor to conclude detailed design and complete construction of the industrial units	Works	Enabling Commercial Space - Crossmill	TBC	TBC	TBC	£3,500,000	Q1 2026-27	Q2 2026-27	Q2 2028-29	Vanessa Fordyce Vanessa.Fordyce@astrenfrewshire.gov.uk	Yes
Inverclyde	Crescent Street Commercial Space	Development of commercial building(s) circa 1200m2 and associated infrastructure	Works	Enabling Commercial Space: Crescent Street	TBC	TBC	TBC	£3,000,000	Q2 2027-28	Q4 2027-28	Q3 2028-29	David Aitken David.aitken@inverclyde.gov.uk	Yes
Inverclyde	Kelburn Phase 2 Commercial Space	Development of commercial building(s) circa 2400m2 and associated infrastructure	Works	Enabling Commercial Space: Kelburn Phase 2	TBC	TBC	TBC	£4,000,000	Q2 2027-28	Q4 2027-28	Q3 2028-29	David Aitken David.aitken@inverclyde.gov.uk	Yes
North Lanarkshire	Construction of East Airdrie Link Road	Construction of East Airdrie Link Road	Works	City Deal 1 – Pan Lanarkshire Orbital Transport Corridor – East Airdrie Link Road	TBC	TBC	N/A	£152,000,000	Q2 2027-28	Q1 2028-29	Q2 2030-31	Dorothy Balfour BalfourD@northlan.gov.uk	
North Lanarkshire	Ravenscraig Infrastructure Access (RIA) (New dual carriageway from Ravenscraig to Motherwell)	Works	Works	City Deal 1 – Pan Lanarkshire Orbital Transport Corridor	TBC	TBC	N/A	£25,000,000	Q4 2026-27	Q1 2027-28	Q1 2028-29	Dorothy Balfour BalfourD@northlan.gov.uk	
North Lanarkshire	RIA (Dualling of Airbles Road and Junction Improvements)	Works	Works	City Deal 1 – Pan Lanarkshire Orbital Transport Corridor	TBC	TBC	N/A	£3,000,000	TBC	TBC	TBC	Dorothy Balfour BalfourD@northlan.gov.uk	
North Lanarkshire	East Airdrie Link Road – Design and Project Management	East Airdrie Link Road – Specimen Design	Services	City Deal 1 – Pan Lanarkshire Orbital Transport Corridor	Framework – Direct Award	SXL New Framework	N/A	Up to £1,000,000	Q1 2026-27	Q2 2026-27	Q4 2026-27	Dorothy Balfour BalfourD@northlan.gov.uk	
North Lanarkshire	Eurocentral Strategic Active Travel – Works	Strategic Active Travel – Phase 1 – Holytown to Eurocentral	Works	City Deal 1 – A8/M8 Corridor Access Improvements	Framework – Mini Competition	Glasgow City Council Infrastructure and Civils	N/A	£1,100,000	Q1 2026-27	Q2 2026-27	Q3 2026-27	Dorothy Balfour BalfourD@northlan.gov.uk	
North Lanarkshire	Eurocentral PRS Multidisciplinary Services/Design and Contract Administration	Multidisciplinary Services/Design and Contract Administration	Services	City Deal 1 – Pan Lanarkshire Orbital Transport Corridor	Framework – Mini Competition	SXL New Engineering Consultancy Framework	N/A	£140,000	Q1 2026-27	Q1 2026-27	Q3 2026-27	Dorothy Balfour BalfourD@northlan.gov.uk	

*Listed dates use financial quarters: Q1 start 1 April, Q2 start 1 July, Q3 start 1 October, Q4 start 1 January

North Lanarkshire	Ravenscraig Phase 2 - Development of Industrial Buildings	Construction works	Works	Enabling Commercial Space Project	Tendered - Regulated Value	N/A	N/A	£4,320,000	Q2 2026-27	Q4 2026-27	Q3 2027-28	Martin Smith smithmart@northlan.gov.uk	
North Lanarkshire	Westfield Point Cumbernauld	Construction works	Works	Enabling Commercial Space Project	Tendered - Regulated Value	N/A	N/A	£3,087,895	Q1 2027-28	Q2 2027-28	Q1 2028-29	Martin Smith smithmart@northlan.gov.uk	
Renfrewshire	Design and Construction of AMIDS Tech Terrace Phase 2	Design and construction of phase 2 buildings of the Tech Terrace development at AMIDS, Paisley	Services / Works	Enabling Commercial Space - Tech Terrace (Phase 2)	Via Development Agreement with AMIDS (Renfrewshire) LLP	N/A but pre-qualified supply chain	N/A	£10,000,000	Q3 2026-27	Q4 2026-27	Q3 2027-28	Rebecca Park rebecca.park@renfrewshire.gov.uk	No
Renfrewshire	Design and build of AMIDS District Energy Network Extension	Design and build of AMIDS District Energy Network (DEN) Extension for Tech Terrace Phase 1 and Phase 2	Services / Works	Enabling Commercial Space - Tech Terrace (Phase 2)	TBC	TBC	TBC	TBC	Q3 2026-27	Q4 2026-27	Q2 2027-28	Rebecca Park rebecca.park@renfrewshire.gov.uk	TBC
Renfrewshire	AMIDS District Energy Network (DEN) Cost Consultant	Update of TEM and financial modelling for new connections for Tech Terrace Phase 1 and 2	Services	Enabling Commercial Space - Tech Terrace (Phase 2)	TBC	TBC	TBC	TBC	Q1 2026-27	Q2 2026-27	Q2 2027-28	Rebecca Park rebecca.park@renfrewshire.gov.uk	TBC
Renfrewshire	AMIDS District Energy Network (DEN) Legal Adviser	Specialist advice and support drafting Heat Supply Agreements with JV and Tech Terrace off-takers and DEN design and construction works contract	Services	Enabling Commercial Space - Tech Terrace (Phase 2)	TBC	TBC	TBC	TBC	Q1 2026-27	Q2 2026-27	TBC	Rebecca Park rebecca.park@renfrewshire.gov.uk	TBC
South Lanarkshire	Stewartfield Way	Stewartfield Way - Works	Works	Stewartfield Way	Framework - Mini Competition	Scottish Government Civil Engineering Framework	24 March 2028	£30,000,000	TBC	TBC	TBC	Stuart Laird Stuart.laird@southlanarkshire.gov.uk	No
South Lanarkshire	M74 Junction 7 On-Slip Works	M74 Junction 7 On-Slip - Works	Works	SLC Community Growth Areas	TBC	TBC	N/A	TBC	TBC	TBC	TBC	Stuart Laird Stuart.laird@southlanarkshire.gov.uk	No
South Lanarkshire	East Kilbride (EK) Town Centre Redevelopment - Town Hall	Construction of a new Town Hall	Works	EK Town Centre Redevelopment	Framework - Mini Competition	SPA Framework	N/A	£24,600,000	Q1 2027	TBC	TBC	Victoria Nelson victoria.nelson@southlanarkshire.gov.uk	No
South Lanarkshire	EK Town Centre Redevelopment - Enabling Works	Centre West Demolition enabling works (drainage, ground prep for residential development)	Works	EK Town Centre Redevelopment	TBC	TBC	N/A	£800,000	Q3 2026	TBC	TBC	Victoria Nelson victoria.nelson@southlanarkshire.gov.uk	No
South Lanarkshire	APR554781 - Red Tree Labs	Construction contract for building, incorporates laboratory, incubator and collaboration space as well as	Works	Enabling Commercial Space	Tender Process	N/A	N/A	£16,500,000	Q1 2026-27	Q4 2026-27	Q1 2028-29	John Archibald	Yes

*Listed dates use financial quarters: Q1 start 1 April, Q2 start 1 July, Q3 start 1 October, Q4 start 1 January

		office accommodation. The scheme comprises 50,915 sq. ft / 4,730 sq. m Gross Internal Area (GIA) of accommodation over four floors										john.archibald@southlanarkshire.gov.uk	
South Lanarkshire	Industrial Property Retrofit	Professional services to support the development of a work programme and thereafter project manage the retrofit of an industrial unit to improve energy efficiency and sustainability	Services	Enabling Commercial Space	Framework - Mini Competition	SXL Framework for Engineering & Technical Consultancy (Ref: 0820)	N/A	£100,000	TBC	TBC	TBC	John Archibald john.archibald@southlanarkshire.gov.uk	No
South Lanarkshire	Industrial Property Retrofit	Works to retrofit of an industrial unit to improve energy efficiency and sustainability	Works	Enabling Commercial Space	TBC	TBC	N/A	£1,000,000	TBC	TBC	TBC	John Archibald john.archibald@southlanarkshire.gov.uk	No
South Lanarkshire	Industrial Property Development	Professional services to support the development of a work programme and thereafter project manage the design and development of an industrial unit(s)	Services	Enabling Commercial Space	Framework - Mini Competition	SXL Framework for Engineering & Technical Consultancy (Ref: 0820)	N/A	£100,000	TBC	TBC	TBC	John Archibald john.archibald@southlanarkshire.gov.uk	No
South Lanarkshire	Industrial Property Development	Construction of Industrial units to support business	Works	Enabling Commercial Space	TBC	TBC	N/A	£2,000,000	TBC	TBC	TBC	John Archibald john.archibald@southlanarkshire.gov.uk	No
West Dunbartonshire	Transport infrastructure development of the former Exxon site to enable the Bowling Strategic Development Site progression	Soft Landscaping	Works	City Deal 1 – Exxon Site Development	Competitive Tender (Single Stage)	N/A	N/A	<£500k	Q1 2026-27	Q2 2027-28	Q3 2027-28	Balfour Beatty graham.stewart@balfourbeatty.com	No
West Dunbartonshire	Transport infrastructure development of the former Exxon site to enable the Bowling Strategic Development Site progression	Road Marking	Works	City Deal 1 – Exxon Site Development	Competitive Tender (Single Stage)	N/A	N/A	<£10k	Q1 2026-27	Q4 2026-27	Q2 2027-28	Balfour Beatty graham.stewart@balfourbeatty.com	No

*Listed dates use financial quarters: Q1 start 1 April, Q2 start 1 July, Q3 start 1 October, Q4 start 1 January